

# NCTCOG PUBLIC RIGHTS-OF-WAY ROUNDTABLE

AUGUST 15, 2017

### About Mobilitie, LLC

# SMALL CELLS

Indoor and outdoor Small Cell networks use Femtocell, Picocell, and Microcell technologies with combined radio heads to provide improved 3G, 4G, LTE, and Wi-Fi service to enterprises and real estate properties



#### **TRANSPORT CONNECTIVITY**

Wireless and Wireline solutions that provide high data bandwidth connectivity to boost throughput and capacity of new and existing networks

OUR SOLUTIONS

#### **A** COMMUNICATION TOWERS

((†))

DAS

Multi-carrier communication towers that enable improved wireless service to carriers across their nationwide macro networks based on our industry leading Lease-to-Suit® model

Indoor and outdoor neutral host Distributed

Antenna Systems that provide improved

carriers at large venues and in the most

challenging locations across the country

coverage and capacity for all wireless

#### (C) COLOCATION MANAGEMENT

Our program allows wireless carriers to focus on their core business by having Mobilitie manage third party activity on tower sites

Wi-Fi works that provid

High-density Wi-Fi networks that provide ubiquitous internet access to all wireless enable mobile and fixed devices



#### Mobile data trends and demand drivers

#### Smartphones generate 102x more data traffic

PER MONTH THAN A BASIC HANDSET

500% INCREASE EXPECTANCY OF MOBILE DATA FROM 2016 TO 2021

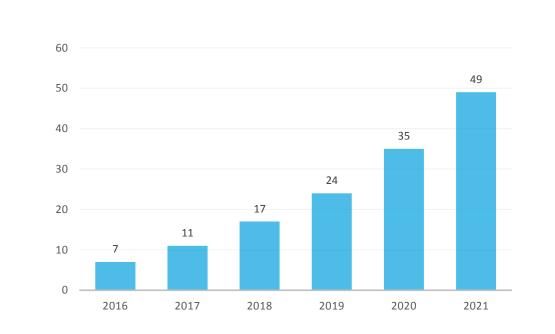
#### **NEW DEVICES**

52.4 MILLION ADDED TO THE MOBILE NETWORK

## 4.6 MILLION

CONNECTED WEARABLE DEVICES

64% OF MOBILE DATA IS VIDEO



**MOBILE DATA TRAFFIC (EB/MONTH)** 

#### U.S. MOBILE DATA IN 2016

88% OF THE POPULATION ACCOUNTED FOR MOBILE USAGE **49%** OF THE HOUSEHOLDS WERE WIRELESS ONLY

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Source: Cisco VNI Mobile, 2017

## About the effort

**Mobilitie** designs, builds, owns and operates wireless infrastructure solutions to meet the needs of citizens, businesses and visitors by enabling connectivity.

Mobilitie to lead largest small cell deployment in US

Enhancing coverage in all 50 US states

- Phased deployment of small cell facilities
- All facilities operational within 18 months

Mobilitie's regulatory status

Mobilitie is authorized to provide telecommunications services in all 50 states

Infrastructure options include:

- Utility poles
- Light posts



Mobilitie is a certificated telecommunications provider ("CTP") in the State of Texas

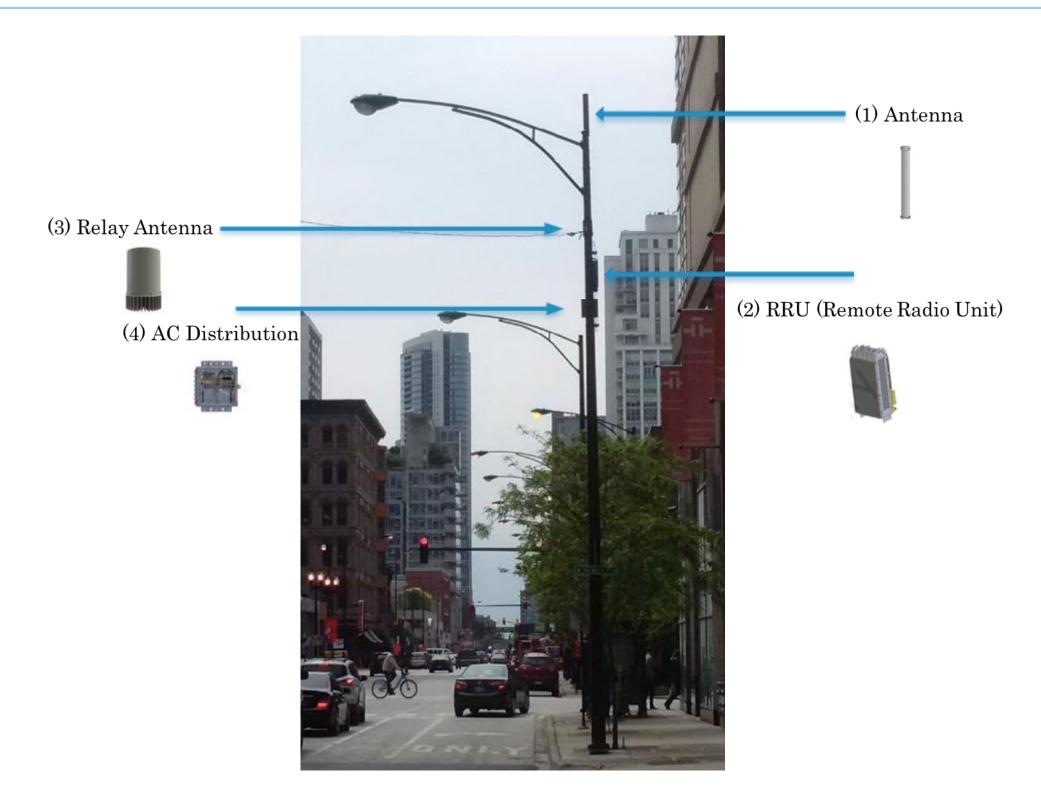


#### The traditional solution





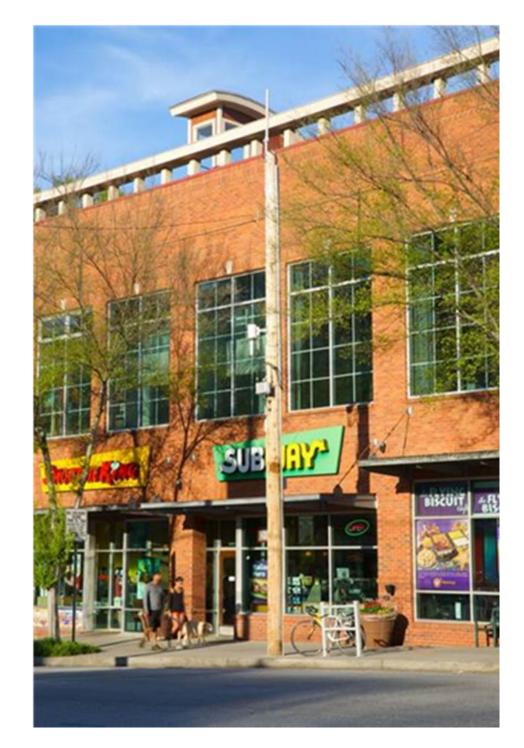
## Small cell facility installation





# Small cell facility installations – new poles





Atlanta, GA

Houston, TX



# Small cell facility installations – Mock Sites





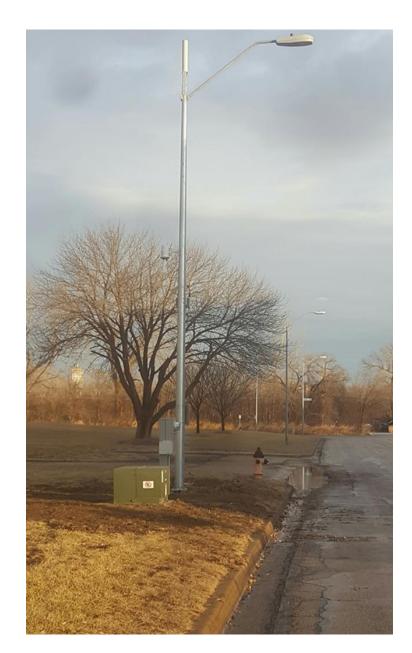
San Antonio, TX

Arlington, TX

## Small cell facility installations – steel light pole attachment



Chicago, IL



Kansas City, MO



New York City, NY



# Small cell facility installations – utility attachment



Chicago, IL

St. Paul, MN





# Proposed siting policy

In general, Mobilitie's siting policy strives to conform the deployment of facilities as follows:

- First, identify attachments to City or County owned infrastructure (including replacements) or a utility company's infrastructure, where available.
- When applicable, work with the City or County to determine an acceptable process to deploy any new poles where no suitable attachment candidate is available.
- Concentrate siting of any new poles within public rights-of-way in industrial and commercial areas, where possible.
- Seek to aesthetically blend with the surrounding area and match material, color, and structural standards to ease the design approval.



# Thank you



#### WIRELESS COVERAGE SOLUTIONS