







## CRANKING UP RECYCLING IN TEXAS

New insights, proven resources

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#### -THANK YOU-































































#### We work across the system... across the country...



STATE and LOCAL



**HAULERS** 



**MRF** 



**BRANDS** 



**RESIDENTS** 



466 communities impacted by Partnership work (19 million HH)



~400,000 carts
More than \$27MM
of new infrastructure
and more than 115
MLBS of new
recyclables diverted.

...growing access to resources and data.

#### A FEW OF OUR PARTNER CITIES



- We work with cities to fight contamination, boost participation, and recycle with carts.
- National scale with projects in 466 communities.
- Project-based collaboration with all stakeholders in the recycling system: haulers, MRFs, communities, state offices and end-markets.



# What do we know?



47%

8

60%

of Americans don't automatically have curbside recycling.

2016 SPC Access Study

of packaging is not being recovered in the home.

The Recycling Partnership

Half plus half equals

A WHOLE LOT OF OPPORTUNITY.



#### **Location of Recyclable Packaging Tonnage**

(Estimate)



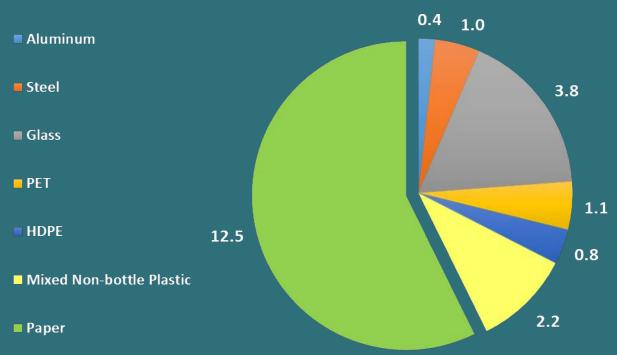




#### **How Much Recyclable Packaging Is Left in Single Family Homes?**

**Hypothetical Example** 





**Total of 22 Million Tons** 





# IT TAKES A TEAM TO DELIVER TONS

Preserving the environment is the responsibility of everyone: the government, the public, nonprofits and businesses.





## COMMUNICATIONS



#### **EDUCATING WITHIN A MRFSHED**

Residents should hear the same recycling message no matter where they live, work or play.

Communities that provide information online and their accepted materials list is the same as what their MRF accepts.

A MRFshed is defined as a group of communities that funnel material into the same MRF.



#### **MRFshed Report**

#### MRFshed REPORT

Understanding Materials Acceptability within a MRFshed and the Communication/Education Efforts Around those Acceptable Materials.

PREPARED BY THE RECYCLING PARTNERSHIP ©2017



Examined the commonality and differences amongst communities providing recyclable material to the same MRF:

- How similar are the acceptable materials lists from each of the communities funneling material into the same MRF?
- How are communities communicating those acceptable materials lists (words, images, both, other)?
- Staff researched all 68 municipal websites associated with the two respective MRFsheds.

More than 1.3 million single-family households and a combined population of more than 4.6 million are represented by study.



#### **MRFshed Report**

#### **HOW WAS STUDY CONDUCTED:**

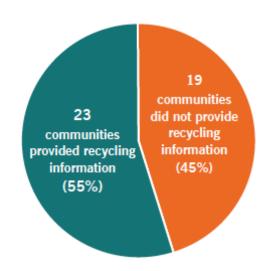
- Recent research from the Foodservice Packaging Institute, the Institute of Scrap
  Recycling Industries, Inc., and others, shows residents are becoming more reliant
  on the Internet to find answers to their recycling questions, especially from city,
  county or a recycling company's website.
- Research also tells us 60 percent of all current Internet searches are done using either one or two keywords. Depending on the content being sought, the average resident/consumer may spend as little as 15 seconds on a given webpage seeking information before they abandon the site.
- Research was conducted via a simple online search. Using the community's name and 'recycling,' as keywords, staff timed how long it took to obtain the necessary information, completely ending a search if it took two minutes or more to locate information.

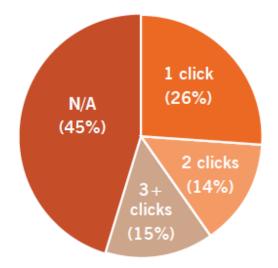
#### MRFshed Report – Columbus, OH (Rumpke)

RECYCLING FACILITY PROCESSES
30 TONS/HR
1,312,588
SINGLE-FAMILY HOUSEHOLDS SERVED BY MRF
429,399 HH

NUMBER OF COMMUNITIES
SERVED BY MRF
OFFERED A CURBSIDE SERVICE
ONLY HAD A DROP-OFF OPTION
42
40
2

Graph 2: How many clicks to obtain information?



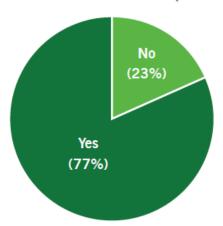


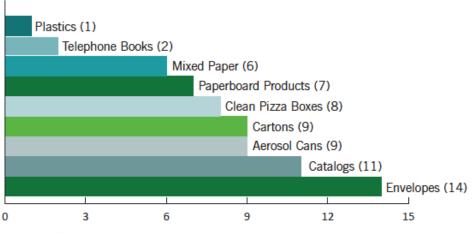
20 municipal sites had recycling information that could be found in an average time of 13.15 seconds.



#### MRFshed Report – Columbus, OH (Rumpke)

Graph 3: Did communities' acceptable materials lists differ from what MRF accepts?





#### **PLASTICS CONFUSION**

19 of the 22 communities had lists that contained more than just #1 PET and #2 HDPE. For example:

- Seven stated the acceptance of all plastic containers labeled #1-#7.
- Seven others stated all plastics #1-#7 are accepted, though plastic take-out containers, butter tubs, yogurt containers and bags are not.
- Five communities stated the acceptance of "HDPE & PETE Plastics (#1 thru #7)."



RECYCLINGPARTNERSHIP.ORG

#### MRFshed Report - Chicago (Waste Management)

MRF HANDLES APPROX.

117K TONS/YR

TOTAL COMMUNITIES STUDIED

26

POPULATION SERVED BY MRF

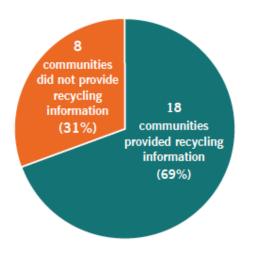
3,295,754

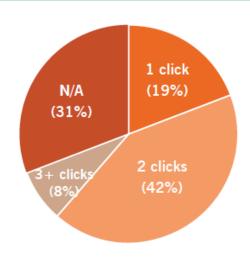
COMMUNITIES STUDIED THAT OFFERED A CURBSIDE SERVICE

21

MUNICIPALITIES THAT DID NOT PROVIDE GARBAGE AND RECYCLING COLLECTION INFORMATION

4





HOUSEHOLDS SERVED BY MRF

COMMUNITIES STUDIED THAT

ONLY HAD A DROP-OFF OPTION

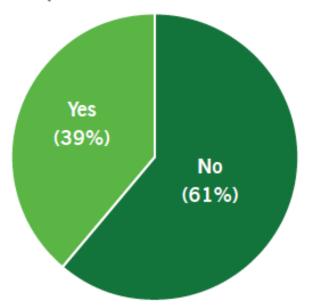
893,474 HH

18 municipalities had websites where it took an average of 10.18 seconds to find dedicated recycling information.



#### MRFshed Report - Chicago (Waste Management)

Graph 7: Did communities' acceptable materials list differ from what MRF accepts?



#### **MESSAGING CONFUSION**

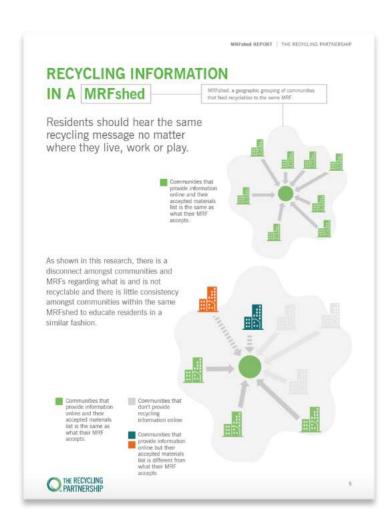
- Most notable differences concerned plastics.
   Three of the communities link directly to Waste Management brochures from 2007 and 2008, which state that all plastics #1-#7 are accepted. Two other communities also noted the acceptance of #1-#7 plastics, with one jurisdiction stating that plastic six-pack rings are accepted curbside.
- As for other materials, one community listed the acceptance of empty paint cans, though Waste Management's educational materials do not, while another listed the acceptance of aluminum foil and trays, metal lids and plastic take-out containers and buckets, though the RORR site does not display these items.
- One community's acceptable materials list lacked the inclusion of cardboard, paperboard and cartons.



#### **MRFshed Report**

#### **CONCLUSIONS:**

- Of the 68 communities studied for this project, 40 provided online recycling information (59 percent). Unfortunately, 24 of those communities (60 percent) provided acceptable materials lists different from what their designated MRF accepts.
- Basic recycling information should be at a resident's finger tips (what to recycle and when to recycle) and information regarding what to recycle should be consistent throughout every community within the same MRFshed.

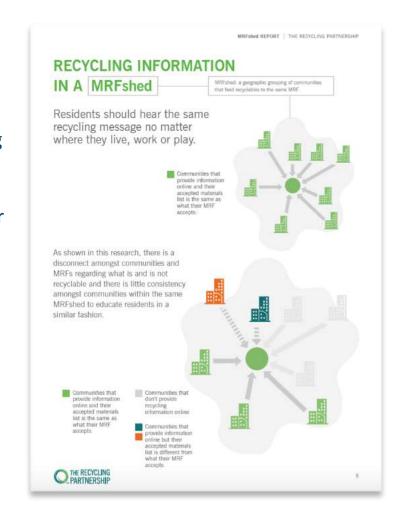




#### **MRFshed Report**

#### WHAT CAN BE DONE:

- States could be facilitating forums where municipalities/solid waste authorities, haulers and MRF operators within a given MRFshed come together to create the MRFsheds common suite of materials, a list that could then be used with every community providing recyclable material to the MRF for that territory.
- Communities need to keep messaging simple, using clear images/icons paired with simple wording. Municipalities also need to be consistent with that messaging across all electronic and print forms of communication and make sure that message is in harmony with the MRF's operations.
- EPA should undertake studies that show the benefits of educating around a common suite of materials, most notably whether or not such an education approach helps lessen confusion for residents.



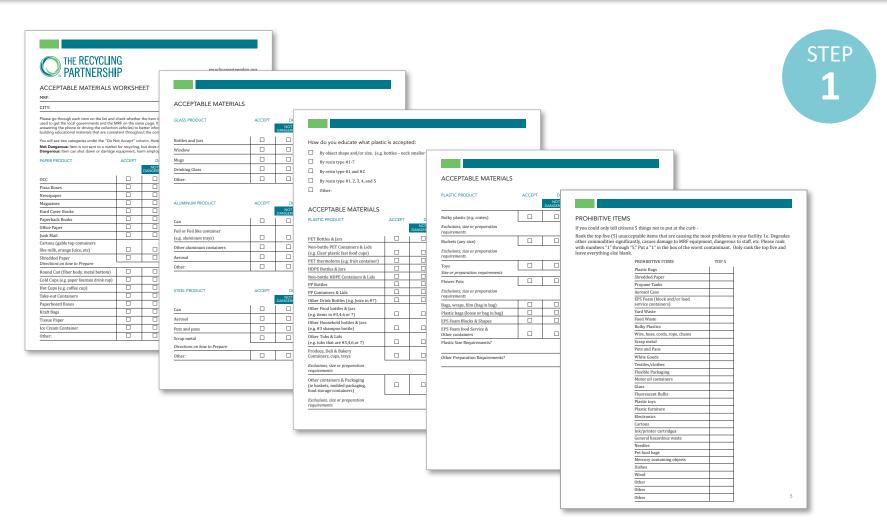


## GETTING TO A COMMON SUITE



#### **Gather Key Facts**

#### Simple messaging takes work.



### **Getting to a COMMON SUITE**

PAPER PRODUCT	ACCEPT	DO NOT ACCEPT		DO NOT WANT O
		NOT DANGEROUS	DANGEROUS	LIST BUT ACCEP
OCC	X			
Pizza Boxes				
Newspaper	X			
Magazines				
Hard Cover Books				
Paperback Books				
Office Paper				
Junk Mail				
Cartons (gable top containers like milk, orange Juice, etc)				
Shredded Paper Directions on how to Prepare		X		
Round Can (fiber body metal bottom)	П	П		П

### Getting to a COMMON SUITE



#### **SHARED ACCEPTABLE ITEMS:**

Fiber Steel OCC Can

Pizza Boxes

Newspaper Plastic

Magazines PET Bottles & Jars
Office Paper HDPE Bottles & Jars

Junk Mail Other Drink Bottles (e.g. Juice in #7)

Cartons (gable top Other Food bottles & Jars containers like milk, (e.g. items in #3,4,6 or 7)

orange Juice, etc) Other Household bottles & Jars

Paperboard Boxes (e.g. #3 shampoo bottle)

Kraft Bags Non-bottle HDPE Containers & Lids

Other Tubs & Lids

Glass (e.g. tubs that are #3,4,6,or 7)

Bottles and Jars PP Bottles

PP Containers & Lids

**Aluminum** 

Can

#### **TOP 5 PROHIBITIVE:**

- 1) Plastic Bags
- 2) Needles
- 3) Tanglers (rope, hose, cord, wire)
- 4) Textiles
- 5) Scrap Metal



### Getting to a COMMON SUITE







Aluminum and Steel Cans

empty and rinse





Food and Beverage Cartons

empty and replace cap



Bottles and Jars empty and rinse



Mixed Paper, Newspaper, Boxes, and Cardboard

flatten





Kitchen, Laundry, Bath: Bottles and Containers

empty and replace cap





No Propane Tanks



No Plastic Bags (return to retail)



No Hypodermic Needles



No Clothing or Linens (use donation programs)



No Tanglers (no hoses, wires, chains, or electronics)



## GETTING TO A COMMON SUITE

Cuyahoga County, OH



#### **DISTRICT**



**59** 

Local Governments





#### **CONTAINERS**



1 cart/bin mix program



2 bin programs



3 with no curbside



7 bin/bag mix programs



14 blue bag programs



32 cart programs

4 MRFs



#### **HAULERS**



#### **Key Metrics – Pathways to Improving Performance**

- Tonnage by type of service e.g., curbside, multi-family
- Units served
  - e.g., how many households served by curbside; how many units served by multi-family program, etc.
- Participation/Set-out
   Or other usage metrics for drop-off, etc.
- Commodity Capture Rates
- MRF Commodity Profile and Blended Value
- Contamination Rates

#### Critical Performance Metric: Pounds per Household Served



Tons collected in program



Number of
Households (HH)
served by program

Pounds/ HH Served

\* Concept can be extended to other services/programs – e.g. pounds per unit served in multifamily programs



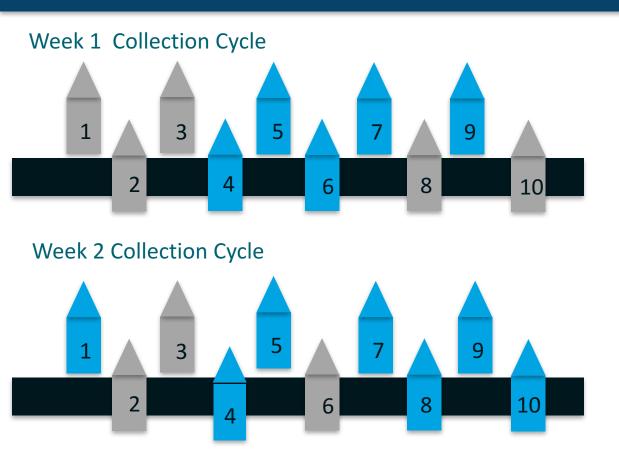
800 pounds

of recyclables available in HH

Gaps	Solutions	
NO CURBSIDE or DROP-OFF AVAILABLE All 800 pounds lost to trash	• ESTABLISH SERVICES • ENCOURAGE PARTICIPATION	
CURBSIDE OPT-IN All 800 pounds in most homes lost to trash	CREATE UNIVERSAL     AUTOMATIC ACCESS	
CURBSIDE IN BINS; INCONVENIENT DROP-OFF 600 pounds lost to trash	• CONVERT TO CARTS • INCREASE ACCESS TO DROP-OFF	
CURBSIDE IN CARTS, DROP-OFF ESTABLISHED NO EDUCATION 400 pounds lost to trash	• INVEST IN EDUCATION • USE MULTIPLE OUTREACH TOOLS	
CURBSIDE IN CARTS, STRONG DROP-OFF GOOD EDUCATION 200 pounds lost to trash	• ANALYZE OPPORTUNITIES • TARGET OUTREACH	



#### **Set-Out and Participation**



## Set-out Rate 50%

5 out of 10 homes on average

## Set-out Rate 70%

7 out of 10 homes on average

What is the Total PARTICIPATION Rate?



#### **How Much Recyclable Material is Available?**







Recyclables



Recyclable Portion of Waste



Total Recyclables in a Household





#### Twin Challenges: Trash in Recycling and Recycling in Trash



#### Trash in the Recycling:

- ASSESS through Capture Studies and by talking to MRF
- ADDRESS through smart, targeted outreach



#### Recycling in the Trash:

- ASSESS through Capture Studies
- ADDRESS through smart, targeted outreach

#### Capture Rates: Measuring Recyclables Still in the Trash



#### **Capture Rates: How It's Done**



#### **Example of Capture Rate Data**

#### Pounds/Household/Year

Material Type					
	All HH Recyclables	Garbage	All Recycling	Bagged Recycling	Loose Recycling
Recyclable Paper	472.7	138.5	334.3	32.0	300.8
Cardboard	122.6	22.0	100.5	3.9	98.5
Mixed Paper	343.1	114.0	229.1	27.7	198.2
Aseptic & Gabletop	7.1	2.4	4.6	0.5	4.1
Recyclable Metal	49.8	21.6	28.2	3.4	24.9
Aluminum Cans	21.0	6.8	14.2	2.3	12.1
Aluminum Foil & Trays	5.4	4.2	1.1	0.1	0.9
Steel Cans	23.4	10.5	12.9	1.0	11.9
Recyclable Glass	180.0	42.9	137.1	14.2	120.5
Glass Containers	180.0	42.9	137.1	14.2	120.5
Recyclable Plastic	124.0	58.5	65.5	7.8	58.5
Clear PET Containers	44.7	16.5	28.2	3.7	24.8
Other Containers & Small Rigids	51.6	30.1	21.5	2.3	18.8
HDPE Natural Bottles & Jars	6.1	1.7	4.4	0.7	4.1
HDPE Colored Bottles & Jars	12.8	5.5	7.3	1.0	6.3
Bulky Rigid Plastics	8.9	4.7	4.1	-	4.5
Grand Total	826.57	261.46	565.11	57.34	504.74

Total Capture for participating HHs, excluding bagged material: 61%



# From Participating Capture to Whole City Capture

Recycling Pounds Generated Per HH (Estimate provided by Capture Study)	826.57
Total Households Served By Program	176,000
Total Tons of Recyclable Material Available from Households (# of pounds * # of HHs = Total Pounds/2000 = Total Tons)	72,738
Actual Tonnage Collected in Curbside Program	38,000
Available HH Recycling Not Collected	34,738
Whole City Capture Rate of Household Recyclables (Tonnage Collected/Tonnage Available)	52%



# **Data from your MRF – Blended Value and Contamination**

Commodity	Assumed Material Comp. %	\$/TON*	V	ALUE
ONP	19.0%	\$ 48.00	\$	9.12
Mixed Paper	19.4%	\$ 57.00	\$	11.06
OCC	16.5%	\$ 150.00	\$	24.75
PET	5.5%	\$ 289.00	\$	15.90
3-7 Plastic	1.5%	\$ 20.00	\$	0.30
HDPE-Natural	0.6%	\$ 584.00	\$	3.50
HDPE-Color	1.45%	\$ 291.00	\$	4.22
MRP	1.45%	\$ 60.00	\$	0.87
Aluminum	1.25%	\$ 1,300.00	\$	16.25
Steel Cans/Ferrous Metal	3.00%	\$ 164.00	\$	4.92
Aseptic	0.00%	\$ -	\$	-
Glass	17.00%	\$ (30.00)	\$	(5.10)
Residue-Trash	12.75%	\$ (70.00)	\$	(8.93)
	100.00%			
	Blended Rate:		\$	<b>76.86</b>



# **Measuring Contamination**

- Feedback from MRF Periodic audits and reports
- Capture studies Can measure weight and occurrence

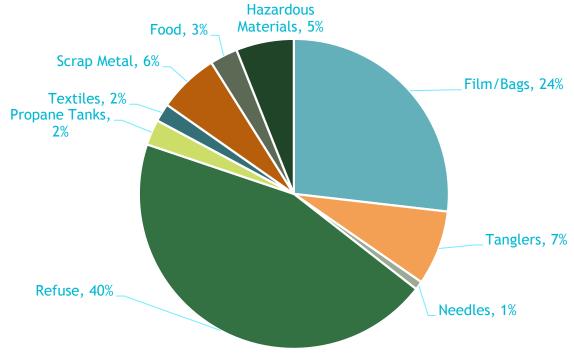
			All Ho	useholds		
Material Type	Top 5	Top 5	Weight		Occurrence	
	by weight	by occurrence	% of recycling	lbs/hh/mo	% of HHs	# of HHs
Food	1		2.7%	1.4	23%	30
Paper Contaminants	2	2	2.1%	1.1	72%	95
Plastic Bags & Film	3	1	1.6%	0.8	78%	103
Metal Contaminants	4	4	1.3%	0.7	45%	59
Rigid Plastic Contaminants	5	3	0.7%	0.4	62%	82
Other		5	0.6%	0.3	23%	31
Yard Waste			0.6%	0.3	7%	9
Textiles & Shoes		5	0.5%	0.3	23%	31
Tanglers			0.5%	0.2	2%	3
Electronics			0.4%	0.2	5%	6
Glass Contaminants			0.4%	0.2	8%	11
C&D Waste			0.1%	0.1	3%	4
HHW & Household Chemicals			0.0%	0.0	5%	6
Disposable Diapers			0.0%	0.0	1%	1
Recyclable Materials			88%	47.0	100%	132
Contaminants			12%	6.1	100%	132
Total			100%	53.2	100%	132



#### What Do MRFs Tell Us?

## **Most expensive contaminants**

- 1. Refuse
- 2. Film
- 3. Tanglers





# **Methods for Addressing Contamination**

- Consistent Communication
- Focus on key contaminants
  - (not the laundry list of everything bad)
- Empower the drivers
- Coordinated use of outreach tools
- Cart tagging

Contamination
costs the system money &
time,
and safety hazards
for workers.



# **Cart-Tagging**

Targeted, Direct,
 Proven, Effective









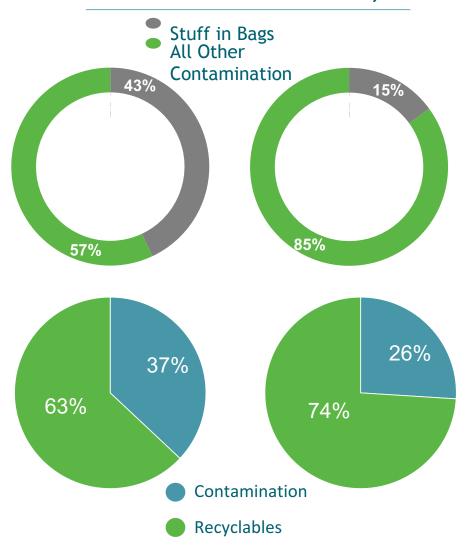
# **Cart-Tagging Results**

#### **Route Results in Atlanta**

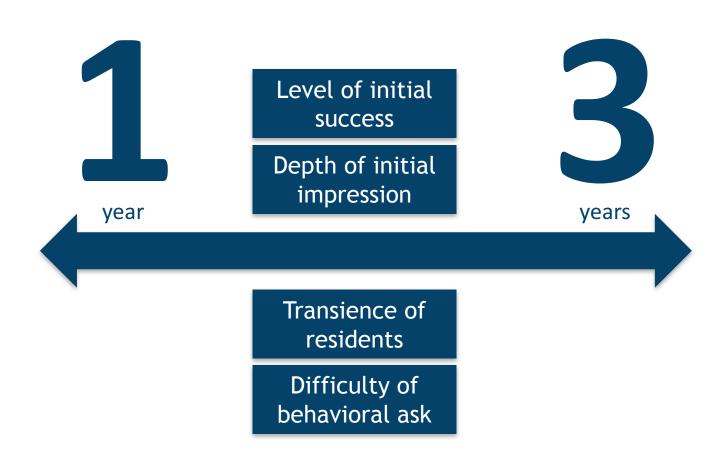




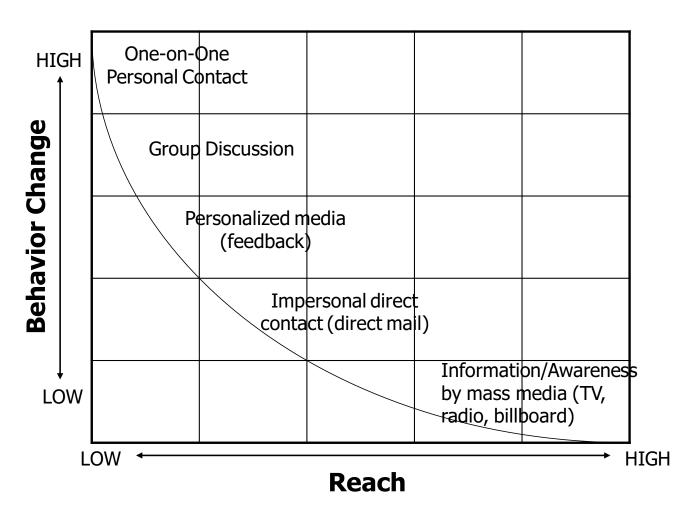
#### LOWELL and W. SPRINGFIELD, MA



# **How Long Do Campaign Effects Last?**



# **How Do I Maximize Durability of Message?**



Graphic from:
Schultz, P.W., &
Tabanico, J. (2007).
Community-based
social marketing and
behavior change. In
A. Cabaniss (Ed.),
Handbook on
Household Hazardous
Waste. Lanham, MD:
Rowan and
Littlefield.



# **Training Videos**

#### Train them well. Set a standard.

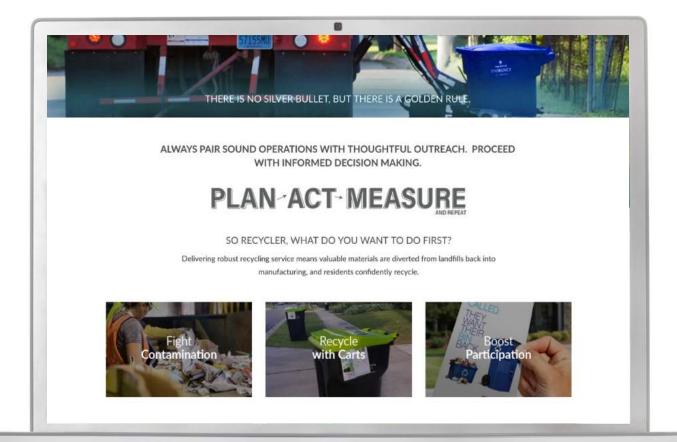


#### Technical tools and resources.

City:	Hauler:		
Truck Number:	Container Number (if drop-o		
Route Number:	Container N (e.g. bottles/ca	Naterial (if drop-off): ns, cardboard, paper)	
QUALITY GRADE (circle one)	A Quality is acceptable.  Less than 10%  of material is contaminated.	B Quality is poor. 10% to 20% of material is contaminated	Quality is bad. Over 20% of material is contaminated.
Check main	Recyclables in Bags Refuse in Wood Waste Large bulky/hear	vy Items Hazardous Was	
Photographed?	Quality Inspection Signature:		



### **Access Our Tools**





# **Effective Outreach – Appeal to the Emotive Instinct**



#### **Effective Outreach Elements**

# INFORM – BASIC DO'S AND DON'TS



**POSTCARD/MAGNET** 

# PERSONALIZED FEEDBACK



**CART TAGS** 

#### **STANDING RESOURCE**

# ISSUE SPECIFIC COMMUNICATIONS







#### **Social Media**



HOME ABOUT ~ PARTNERSHIP ~ NEWS TOOLS SITE





Social media is the most efficient way to interact with your residents.



#### **Social Media**

#### The complete set includes:

52 images covering 6 topics

- General
- Holidays
- Material Specific
- Recycling Factoids
- Why Recycle

Pre-written post text for each image.

All posts designed for use with Facebook and Twitter.

BONUS – Create your own.





# ROLLING CART GRANTS

- Up to \$500K for carts
- Up to \$50K for educational needs associated with cart campaign.
- Questions? Contact jgast@recyclingpartnership.org

# JOIN OUR NETWORK,

and let's make recycling more & better!







#### **TOOLS**

Online Library Starters BMPs

#### **IDEAS**

Webinars
Newsletters
E-Books
Forums

#### **RESOURCES**

Grants
Campaigns
Tech
Assistance

www.recyclingpartnership.org









# Thank You!

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